

CHARTERING ΘΕΩΡΙΑ ΚΑΙ ΠΡΑΞΗ

ΕΙΔΗ ΝΑΥΛΩΣΗΣ

- VOY : ΝΑΥΛΩΣΗ ΑΝΑ ΤΑΞΙΔΙ, FRT € or \$ PER MT
- TC/TCT : ΧΡΟΝΟΝΑΥΛΩΣΗ, HIRE € or \$ PER DAY
- CoA : ΣΥΜΒΟΛΑΙΟ ΕΡΓΟΛΑΒΙΑΣ
- BAREBOAT: ΝΑΥΛΩΣΗ ΓΥΜΝΟΥ ΠΛΟΙΟΥ, HIRE € or \$/DAY

ΕΙΔΗ ΝΑΥΛΟΣΥΜΦΩΝΩΝ (C/P)

- VOY : GENCON, COALVOY, OREVOY,
AUSTWHEAT ETC
- TC/TCT : NYPE, BALTIME
- CoA : VOLCOA
- BAREBOAT : BARECON A, BARECON B

BROKERS

- HOME BROKERS
- COMPETITIVE BROKERS

ΟΙ BROKERS ΠΑΡΑΚΟΛΟΥΘΟΥΝ ΤΑ ΦΟΡΤΙΑ ΚΑΙ ΤΑ ΠΛΟΙΑ, ΚΥΚΛΟΦΟΡΟΥΝ ΛΙΣΤΕΣ ΜΕ ΑΥΤΑ (CIRCULATE), ΒΟΗΘΟΥΝ ΣΤΗΝ ΕΠΙΚΟΙΝΩΝΙΑ ΝΑΥΛΩΤΩΝ (CHRS) ΚΑΙ ΠΛΟΙΟΚΤΗΤΩΝ (OWNS), ΣΥΝΤΑΣΟΥΝ ΤΑ ΝΑΥΛΟΣΥΜΦΩΝΑ (C/P). Η ΠΡΟΜΗΘΕΙΑ (COM) ΤΟΥΣ ΕΙΝΑΙ ΚΑΤΑ ΚΑΝΟΝΑ 1,25% ΕΠΙ ΤΟΥ ΝΑΥΛΟΥ ΚΑΙ ΤΩΝ ΣΤΑΛΙΩΝ

ORDERS

Provide information on available CARGOES

include

TYPE OF CARGO

VOLUME OF CARGO AND STOWAGE FACTOR

PORTS OF LOADING AND DISCHARGE

WHEN SHOULD VESSEL BE AVAILABLE FOR LOADING

DAYS / RATE FOR LOADING AND DISCHARGE

-* RARELY FREIGHT IDEAS *-

CHARTERING PROCEDURE

- ORDERS

ACC JOHN

10000 10% MOLCO WHEAT IN BULK SF 44

ODESSA/SFAX – TUNIS RNG

2500/2000

10/15 NOV

2,5ADCOM PUS

PREF GRD

GLESS/OA OK

POSITIONS

Provide information on available VESSELS
include

Type of Vessel

GRD / GRLESS (other vsl details)

DWT / GRAIN - BALE capacity

WHERE open

WHEN open

CHARTERING PROCEDURE

- POSITIONS

MV JOHN OPEN SOCHI 9NOV

10800DWT ON 5,8M

BLT 2012

SID/BC/GRD

3HO/HA

GR/BALE 470.000/420.000

CHARTERING PROCEDURE

- FIRM OFFER (VOY)

REPLY BY : PLACE AND TIME LIMIT

FOR ACC OF : NAME&BGRND OF CHRS

NAME OF SHIP: INCLUDING FULL VSL'S DETLS AS FLAG, BLT,
CLASS,P&I, LOA,BEAM, DWT, DRAFT, GR/BALE,
HO/HA, SID/BOX/TWN

CGO : DESCRIPTION, QNTY, OPTION MOR% ETC

LPORT : ODESSA

DISPORT : SOUSSE

LAYCAN : 10/15 NOV

LOADRATE : 2500TN

DISCHRATE : 2000TN

CHARTERING PROCEDURE

- FIRM OFFER (VOY)

DEM : € or \$ PER DAY/FREE or HALF DESPATCH

FRT : € or \$ PER MT, LUMPSUM

ADCOM : 2,5%

COM : 1,25%

C/P FORM : GENCON

SUBJECTS : STEM/SHIPPERS/RECEIVERS APPROVAL

CHARTERING PROCEDURE

- FIRM OFFER (TC)

REPLY BY :

FOR ACC OF :

VSL'S NAME&FULL DETLS:

LAYCAN :10/15 NOV

DEL :WHEN,WHERE,PASSING SUEZ

REDEL : WHEN,WHERE, APS, DOP ETC

DURATION : 6MONTHS

TRADING AREA : ATLANTIC

INTENDED TRADE : GRAINS, ORES

EXCL CGOES : DANGEROUS CGOES

CHARTERING PROCEDURE

- FIRM OFFER (TC)

HIRE : € or \$ PER DAY, PAID IN ADVANCE

EVERY 15 DAYS

BUNKERS : ROB BENDS

ADCOM : 2,5%

COM : 1,25%

CP FORM : NYPE

SUBJECTS : STEM

THE PROCESS

